

Fastman Managed Agreements

Your eSignature workflows are too important to leave to chance.

Expert-led services to design, deploy, and scale your Content Management for DocuSign integration.

DocuSign | Silver Partner



Fastman Managed Agreements combines licensing, deployment, and expert-led consulting to deliver end-to-end eSignature solutions powered by **DocuSign®** and **OpenText Content Management**. As trusted partners of both platforms, we help organizations adopt digital signatures effectively—ensuring seamless integration, regulatory alignment, and user adoption from day one.

Whether you're just starting with eSignatures or expanding a mature environment, Fastman provides the guidance, implementation, and ongoing support needed to keep your signature processes running smoothly.

CORE SERVICE OFFERINGS

DocuSign licensing & advisory

As a certified **DocuSign Silver Partner**, Fastman simplifies the licensing process and helps organizations choose the most appropriate DocuSign plan based on their volume, regions, and signing requirements.



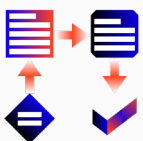
Solution demonstrations

Showcasing how DocuSign integrates into your ECM processes with real content and workflows.



Proof of concept configuration

Building pilot scenarios tailored to your use cases to help secure internal approval and stakeholder buy-in.



Demand planning

Estimating usage, user roles, and envelope volumes to guide procurement and long-term budgeting.



Security and data protection consulting

Ensuring signing processes comply with internal policies and external regulations (e.g., GDPR, ISO 27001).

Integrated eSignature deployment

We implement and configure Fastman Extended ECM for DocuSign to support your exact business and compliance needs - far beyond a simple plug-and-play connector.



Installation and platform alignment

Ensuring compatibility with your OpenText version, business workspace models, and deployment (on-prem or cloud).



Smart UI and Classic UI support

Ensuring consistent user experience across multiple OpenText interfaces.



DocuSign feature enablement

Activating advanced capabilities such as In-Person Signing, EU/UK Qualified Signatures, AI identity checks, and routing logic.



System-wide integration

Enabling initiation of signing processes from standard ECM actions, workspaces, or third-party LOB systems like Salesforce and SuccessFactors.

Post-go-live enablement & support

We help you go beyond implementation with services that ensure long-term adoption, optimization, and governance of your eSignature processes.



User training and onboarding

Role-based training for admins and business users to build internal expertise and reduce support dependency.



Change management and adoption planning

Guidance on rollout strategies, communications, and adoption metrics to ensure successful uptake.



Compliance alignment

Ongoing support to adapt workflows as your policies evolve or regional regulations change.



Performance tuning and enhancements

Monitoring usage and feedback to optimize templates, routing paths, and user permissions.

Why organizations choose Fastman

- ◆ **Trusted partner of both OpenText and DocuSign**, with deep integration experience
- ◆ **Expertise in compliance** with EU and UK Qualified Electronic Signatures (QES), AI
- ◆ **Seamless user experience**, available in both Classic and Smart UI
- ◆ **Track record of successful deployments** across industries and use cases
- ◆ **End-to-end ownership**, from licensing and configuration to post-go-live support
- ◆ **Identity Verification**, and regulated workflows
- ◆ **Multi-account support** within a single Content Management instance